



With Customer, For Customer

www.bois-group.com

BOIS

BRIGHT OCEAN





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CEO Message

Dear Valued Stakeholders,

As we navigate the ever-evolving landscape of global business, I am proud to lead our company in delivering cutting-edge solutions that drive efficiency, innovation, and sustainability across industries.

Our core strengths lie in three key areas:

1. **Project Management:** We excel in guiding complex projects from conception to completion, ensuring timely delivery and optimal resource allocation.
2. **Supply Chain Services:** Our expertise in streamlining supply chains helps our clients achieve greater efficiency, resilience, and cost-effectiveness in their operations.
3. **Organizational Digital Solutions:** We leverage the latest technologies to transform businesses, enhancing productivity and facilitating seamless digital integration.

What sets us apart is our unwavering commitment to sustainability. In every project we undertake and every solution we provide, we prioritize environmental responsibility and long-term sustainability. We believe that business success and ecological stewardship go hand in hand, and we're dedicated to helping our clients achieve both.

As we look to the future, we remain committed to pushing the boundaries of innovation, fostering strong partnerships, and contributing to a more sustainable world. Together with our clients and partners, we're not just adapting to change – we're driving it.

Thank you for your trust and support as we continue this exciting journey.

Bahareh Karamali
CEO



About Us

We always think about improvement.

Bright Ocean International Services Co. (BOIS) is one of the Business & Project Management Consulting Service Providers. After more than 2 decades of nonstop working in the oil and gas Mega Projects and gaining experiences in the fields of Professional Project Management, Business Negotiation, Procurement and supply management services, Professional Training via connecting professional people and international companies, we decide to start our journey in BOIS Group Company.



Mission

Our Mission is to reach such a level of competence and capability in world class management services that makes us the top choice for any infrastructural business & project owner and executioner to provide them with worldwide professional services in the field of Business & Project Management Consultancy.

Our Values

- Keep Green Mindset in the Project Business World
- Value Creation via Work with our Customer
- Responsible against the society

Vision

Our Vision is to be selected and appointed by our customers as their first choice and exclusive Business Developer & Project Management Service Provider among Professional Project Services companies.

Also, our aim is to be considered as a potential and trustworthy (reliable) Business & project Service Provider partner by our clients for their infrastructural and turnkey projects, in global markets.



Services

Project
management

O&P
Digitalization

Professional
Training

Sustainability
In
PM&SCM

Procurment
&
Supply Service



Project management

Project management is the art of balance. Art is being challenged and resilient. It is the art of optimal consumption of resources, taking into account their limitations and the rule of sustainability of and human capital. The method is to gaining of experience and reduce errors. It is a kind of approach to respect the environment and the surrounding environment of the project.

We in the BOIS Group, following the modern methods of project management, seek to implement a type of professional behavior in compliance with the principles and rules mentioned above.

- **Standard & Method:** Establishment and implementation of IO21502:2020 is the title of our project-oriented services to organizations
- **PMO Services:** In organizations, we are trying to properly use the resources available to the organization by properly designing the organizational structure and establishing the project management office based on the strength and maturity of the it. We Design and implement project execution methodologies and strategies in accordance with the organization's strategy
- **PM Methodology and Business Process:** Methodologies, guidelines and processes of project-oriented organizations are the most important functional part that will guarantee a large part of the success of the projects. Our expertise is analyzing the organization and their project-oriented business and formulating a project management methodology that is suitable for the it.
- **Project Digitalization:** To establish a culture of reducing resources, time and cost by digitizing the organization of the project. Reducing the consumption of paper by respecting the environment, reducing the administrative bureaucracy of the organization through the elimination of paperwork, online and timely access to information and sharing information to all elements of the organization will be achieved through the digitization of the organization and the project.
- **Project Management Award:** Moving towards maturity with the approach of establishing project management standards and participating in excellence events will be one of our services
- **Sustainability:** The development and implementation of the culture of sustainability and resilience of project-oriented organizations, despite the risks and dangers every day, will be among our services.



Digital Transformation

To establish a culture of reducing resources, time and cost by digitizing the organization of the project. Reducing the consumption of paper by respecting the environment, reducing the administrative bureaucracy of the organization through the elimination of paperwork, online and timely access to information and sharing information to all elements of the organization will be achieved through the digitization of the organization and the project

"To put it simply"

By creating digital transformation in the business of project organizations, BOIS makes decision-making easy for the project team.

Our digital transformation services include:

Digital Strategy Consulting

This involves working closely with businesses to define a comprehensive digital strategy aligned with their goals. Our team will assess the organization's current state, identify opportunities for improvement, and create a roadmap for digital transformation.

Technology Implementation

We assist organizations in selecting, implementing, and integrating various digital technologies, such as cloud computing, data analytics, Internet of Things (IoT), artificial intelligence (AI), and more. We ensure that these technologies align with the organization's needs and goals.



Data Analytics and Insights

Digital transformation involves leveraging data to make informed decisions. We offer analytics solutions to collect, analyze, and derive insights from data to optimize processes, predict trends, and enhance customer experiences.

Cloud Services

Migration to cloud platforms enables organizations to scale resources, improve collaboration, and enhance flexibility. We help migrate applications, data, and infrastructure to public, private, or hybrid clouds.

Customer Experience Enhancement

We help organizations enhance their customer engagement through digital channels, offering personalized experiences, chatbots, self-service portals, and more.

Cybersecurity and Compliance

As digital transformation increases the digital footprint, security becomes paramount. We offer cybersecurity solutions to protect data, systems, and networks, ensuring compliance with regulations.

AI and Machine Learning

Leveraging AI and machine learning can provide insights, predictions, and automation. We develop AI solutions that can enhance processes and decision-making.

Change Management

Digital transformation often requires changes in culture and processes. Our change management services help organizations navigate these changes, ensuring successful adoption by employees.

Training and Skill Development

To make the most of digital tools, employees need the skills to use them effectively. We offer training and upskilling programs to enhance digital literacy across the organization.

Process Automation

This involves automating manual and repetitive tasks using technologies like robotic process automation (RPA) and AI. Automation streamlines processes, reduces errors, and enhances efficiency.

IOT Solutions

Internet of Things solutions involve connecting devices, sensors, and assets to gather data and optimize operations. Service providers assist in designing, implementing, and managing IoT solutions.

Business Optimization

Digital technologies can streamline business processes. We help organizations optimize and automate across departments using digital tools.



“We believe that a different and unique solution is needed for every organization”

Organizational Solution

Every organization owns three main assets:

Human capital

it is possible to empower the organization's human capital through training and team work development. Our specialized trainings based on the organization's business, existing organizational expertise, and in order to implement projects will be provided to organizations as a solution for organizational professionalization

Organizational processes

Organizational processes are considered as intangible assets and organizational knowledge, the beating heart of project management and creating effective communication between internal organizational units and project stakeholders and organization's customers. With business analysis and based on the organization's project-oriented approach, we think about improving the organization's performance, reducing costs and errors, and organizational agility.

Organizational tools

Every project-oriented organization has systems and tools at its disposal and implements projects through the use of human capital and based on organizational processes. Based on our integrated project management decision-making system and based on the ISO21502:2020 standard, we seek to improve the synergy of the existing systems in the organization with our software solution and think about improving the management of the organization's projects.



A solution for the integrated management of all project processes:

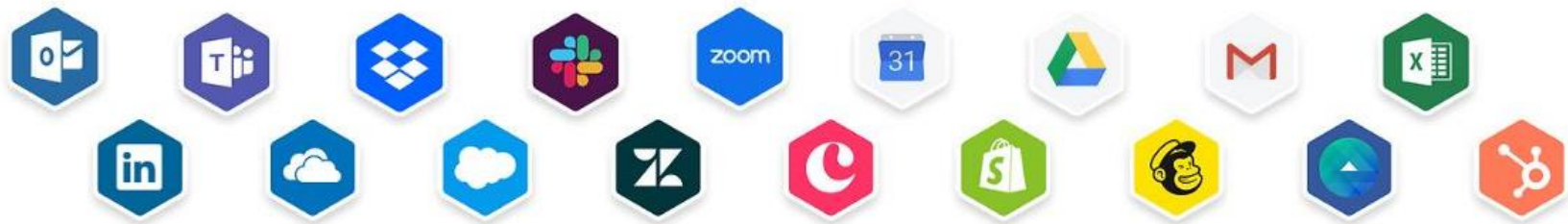
While there is no perfect software for all project management processes, the JASMINE IDMS methodology using the JASMINE BPMS business management system has the ability to always integrate project processes to improve performance and help decision making. – Take data-based measures and improve resource efficiency.

JASMINE IDMS solution gives teams the power and ability to manage projects, processes and daily tasks with more confidence and flexibility.

Place the process management workflow that is going to be an infographic.



Integrate with the tools you already use



“In a Simple word”

JASMINE IDMS solution will be focused on analysis, pathology, empowerment and development of each of these assets.



Professional Training

As organizations are trying to survive, grow, rise and succeed, their growing needs for new management models have led to more efforts by researchers, institutions and universities to provide specialized services in various management and executive fields. . In today's turbulent and changing business environment, project management organizational training has become a core competency of organizations as one of these growth and improvement tools.

1- Project Management

- a. Project Management for Energy Industry
- b. Project Planning and Controlling in EPC Projects
- c. Primavera P6
- d. Project Risk Management
- e. Procurement Management for EPC Projects
- f. Knowledge Management & Lessons Learned
- g. Change & Claim and Delay in Projects
- h. Contract Management in EPC Oil & Gas Projects

2- Supply Chain Management

- a. INCOTERMS 2020
- b. Sourcing, Tendering & Purchasing
- c. Logistics & Warehouse Management

3- Project Management Information System for Projects (PMIS, ...)



Our Goals for Performance Improvement via Sustainability We believe in green, sustainable and quality works

Sustainability in PM&SCM

The MENA region is rich in underground mineral and hydrocarbon resources. More than a hundred years have passed since the discovery of oil and its extraction and exploitation in this region. Every year, many projects are implemented in the field of exploration and development of oil, gas and mineral fields.

In the implementation of these projects, water, electricity and many resources and facilities are consumed. We have found that the resources and mineral and hydrocarbon reserves of the region are limited and running out, and the future generations also have a share of these resources. After 20 years of experience in the implementation of various projects, we have come to the belief that underground and mineral resources should be extracted by spending less water and energy in such a way that products with added value can be produced. The wastage of resources should be minimized and the environment should not be polluted.

We at BOIS will offer you environmentally friendly and sustainable solutions with the cooperation of our stakeholders and partners.

To remember

- We have a land with limited resources and reserves and we are responsible for the future
- Resources should be used properly and to create more added value



Procurement & Supply Service

We provide comprehensive procurement support services to ensure your direct and indirect materials are delivered on time and as required. We help you improve your routine procurement engine so you can focus more on your core business operations. With our procurement team's support, you will be able to ensure materials are delivered on time and optimize overhead costs. This will ensure the operation is as lean and efficient as possible. Our purchase specialists have experience working with suppliers around the world. Our capabilities in Procurement Support

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- **Strategic Sourcing:**

Strategic sourcing provides for continuous improvement and re-evaluation of purchasing activities of organizations with high volume purchase from suppliers across the globe. We help organizations establish a more strategic sourcing focus through comprehensive sourcing support. In addition, we provide tactical sourcing services such as identifying alternative suppliers and evaluating equivalent alternative parts.

- **Procure-to-Pay (P2P):**

Using sourcing, category management, and strong procurement expertise, we connect people, processes, data, and technology to deliver procurement digital transformation. Our procure-to-pay outsourcing services help you drive maximum efficiency across all your P2P processes – from order to payment.



- **Procurement Cost Reduction:**

The goal for every organization is to intelligently reduce costs without creating an unforeseen risk. Every company has opportunities for optimizing procurement and inventory costs in order to reduce MRO costs. You only need to identify them, uncover them, and implement changes fast enough to deliver tangible savings. We enable you to reduce costs and improve bottom-lines for you with effective procurement cost reduction strategies.

- **Procurement Risk Mitigation:**

The scope of Procurement Risk Mitigation services is wide-ranging, and it could include anything from supply chain management, contract negotiation, supplier selection, vendor evaluation and assessment, vendor management, strategic sourcing and supplier compliance. Our procurement specialists help asset-intensive organization to mitigate the risk of procurement reducing possibilities of failures in the supply chain, and by helping companies to manage their supply chain process more effectively.

- **Procurement Consulting:**

Implementing a robust procurement process is the most demanding responsibility, and it's difficult for an organization to keep up with the many different changes that can happen in an industry. Our Procurement consultants provide expertise on how to manage the different aspects of the procurement process, from sourcing goods and services, to managing contracts, and even how best to use technology.



Our Procurement Services:

- Sourcing
- Negotiation
- Purchasing
- Expediting & Quality Surveillance
- Shipping
- Delivery

What We Supply

- Piping Materials
- Instruments
- Chemicals
- Oil & Gas
- Petrochemical
- Mining & Metal
- Power
- Renewable Energy
- Water and Wastewater
- Information Technology
- Agriculture & Medicinal Plants
- Building
- Commodities







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